

**SCTEA 2011 Annual Conference
Vendor List**

Company Name	Contact	Product Information
America College Testing (ACT)	Frank Potter frank.potter@act.org	ACT provides more than 100 assessment, research information, and program management services in the broad areas of educational planning, career planning, and workforce development.
AT & T	Kenny McCuien	AT&T Inc. is the largest communications holding company in the United States and worldwide, by revenue. Operating globally under the AT&T brand, AT&T is recognized as the leading worldwide provider of IP-based communications services to businesses and the leading U.S. provider of wireless, high speed Internet access, local and long distance voice, and directory publishing and advertising services.
Barnes & Noble College Booksellers	Paula Eardley peardley@bncollege.com	<p>Barnes & Noble operates 639 college and university bookstores of all sizes from coast to coast, including 176 community and technical college stores. All bookstores are customized to meet the needs of their community and feature superior retail standards, highly professional management, quality merchandise, state of the art technology, and innovative store design that is environmentally focused for the future.</p> <p>Committed to bringing fresh, innovative programs to your students and faculty members, Barnes & Noble offers more digital books than anyone else, with over one million titles available for easy download. Additionally, free NOOKstudy gives students access to all of their materials—eTextbooks, notes, syllabi, images and eBooks—in one place, with advanced search technology.</p> <p>Barnes & Noble operates a multi-channel textbook rental program, successfully operating on hundreds of campuses which helps to save students money. 99% of students said they would rent again from their college bookstore.</p>
Camcor	Bryan Pigford bpigford@camcor.com	Camcor, Inc. is a provider of audio visual, multimedia, and digital imaging products and services.
Data Networks	Dan Jimenez djimenez@datanetworks.com Jennifer Hillesland jhillesland@datanetworks.com	Data Networks offers effective technology-based solutions that meet the specific needs of educational institutions and government agencies. Data Networks delivers enterprise solutions that help drive productivity and manage change by combining technical knowledge with an understanding of daily computing needs to optimize the use of technology within a specific environment. Offerings include computer system solutions, server & storage solutions, security & infrastructure solutions, and communication & collaboration solutions.

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Datatel	Kelly Horton Kwh@datatel.com	Datatel is a leading provider of technology solutions and professional services to higher education institutions throughout North America. Colleges and universities leverage Datatel's comprehensive expertise to construct Strategic Academic Enterprises that ensure student and institutional success. Serving five million students at more than 770 institutions throughout North America and overseas, the company has exclusively focused on higher education for more than 30 years.
Desire2Learn	Meaghan Kay Meaghan.Kay@Desire2Learn.com	Desire2Learn goes well beyond the standard offerings of traditional Learning Management Systems (LMSs)-taking solutions to a whole new level by understanding the needs of teaching and learning.
Edge Solutions	Sue Ahmed sahmed@edgewit.com	Edge Solutions is a certified woman-owned IT solutions provider serving customers in the Southeast region. Edge provides sales and technical resources to deliver technology infrastructure solutions with Best-in-Class technology partners (e.g., HP, Microsoft, Oracle, Citrix and VMware) in key application areas which include storage/data management, virtualization, platform and application migrations, security, eCommerce, management services, maintenance contract and asset management, help Desk services and on-site maintenance service.
FSIoffice (Forms & Supply, Inc.)	Shirley Lockamy Shirley.lockamy@formsandsupply.com	Forms & Supply, Inc. is one of the largest office product companies in the United States. In December 2001, the company updated its image to FSIoffice, the single source for all your office needs. FSIoffice is an innovative and flexible full line distributor of furniture, equipment, products, and information technology supplies.
GMK Associates	John Brandon JBrandon@gmk.com	GMK Associates is an integrated planning, design and construction firm with a breadth of in-house capabilities including architecture, engineering, construction services, interior design and design-build. GMK works with clients in multiple capacities, ranging from indefinite delivery services to work with specific disciplines only, like engineering troubleshooting or energy-efficiency assessments. GMK is a proud member of the US Green Building Council and more than 60 percent of designers are LEED-accredited professionals. With more than \$1 billion in educational building design and an extremely successful 25-year record of providing construction services for educational facilities, the GMK team ensures that in today's challenging environment, GMK is on time and budget. It's a difference that matters, often to the bottom line.
Goodheart-Willcox Publisher	Kerry Walters kwalters@g-w.com	Goodheart-Willcox publishes quality textbooks and teacher's resources for educators in career and technical education.

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Harris Integrated Solutions	Joe Myers Joem@harrisisi.com	Since 1965, Harris Integrated Solutions has saved businesses, schools, military bases and churches money on their utility bill. Harris designs and installs custom web based building automation systems by allowing the user to access the building from the Internet using devices such as the PC, PDA and Cell Phone. With savings of 20%-33% on utility bills, the system will pay for itself in less than three years. This system will connect the entire building using one software for HVAC, lighting, security, web cam, fire alarm, swipe card access and more.
Herald Office Systems	Becky Williams bwilliams@herald-office.com	Herald Office Systems is an independent office supply dealer with over 100 years of experience meeting the needs of businesses, institutions, and organizations of all sizes. Proficient in designing programs to help customers reduce their office supply expenditures, Herald Office encourages flexibility, creativity, integrity, and a focus on customer requirements in both customer and supplier relationships.
KI	Mark Thompson Mark.thompson@ki.com	KI is a manufacturer of commercial contract furniture for Higher Education, K-12, Healthcare, and the Business Markets.
Learning Labs	Mark Richardson mark.richardson@ll.com	Learning Lab markets training products in the areas of Engineering, Robotics, Rapid Prototyping, Green Technology, Electronics and Mechanical Systems.
LICOA	Robert Wilkes	Life Insurance Company of Alabama specializes in individual and group supplemental insurance coverage.
Manus Educational Machinery	Andrew Manus amanus@vnet.net	Manus Educational Machinery offers CNC Machine Tools ranging from tabletop to full size production machines as well as manual machine tools. The low cost RapMan 3D Printer will be in operation at the SCTEA Conference. Stop by and check it out! Please Contact Andrew Manus at 1.800.636.1970
McWaters	Kimberly Riley Kriley@mcwaters.com	Through effective workplace planning, McWaters has assisted business in the development of interior spaces since 1946.
Miller's of Columbia	Don Eykyn don.eykyn@millersinc.com	Miller's of Columbia is a full-line commercial furniture dealer. Offering space planning, interior design, steel and wood furniture, and office systems, Miller's has classroom and library furniture. Serving the entire state of SC from locations in Columbia, Greenville and Charleston, Miller's carries several manufacturers on the State of South Carolina Furniture Contract.
Milliken	Dawn Templeton Dawn.Templeton@milliken.com	Synonymous with high performance and creative images, Milliken leads the way in providing flooring solutions for educational environments.

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NBC Learn	Martha Jones Marthaj8@2sc.rr.com	NBC Learn is an online video resource designed by the educational arm of NBC News. With a campus subscription, teachers and students have access to over 10,000 videos from the 85 year old archives of NBC News. Special Collections and original video have also been created around themes and connected to 23 curriculum areas for high education. NBC Learn can be embedded as a Building Block in Blackboard or other academic management systems.
NelNet Business Solutions	Brian Barry www.nelnetbusinesssolutions.com	Nelnet Business Solutions (NBS) is committed to delivering superior technology and innovative business tools that improve services and reduce costs for higher education. This goal is accomplished by providing a suite of campus commerce solutions including eBilling and ePayment, actively managed tuition payment plans, cashiering, commerce management, refunds, and more. NBS works with over 700 educational institutions and approximately two million students and families each year, helping them achieve their goals. For more information, visit www.campuscommerce.com .
NWN Corporation	Cameron Kane ckane@nwnit.com	NWN is one of the fastest growing network integration firms in the country. What does NWN sell? Virtualization and data center, networking, collaboration, security, and application development. What are our partner solutions? Products by HP, Cisco, Microsoft, EMC, Citrix, and VMware. Products available from NWN on South Carolina state contracts: Cisco, HP, EMC, and IT staffing personnel.
Paradigm Publishing	Sam Hess shess@emcp.com	Paradigm Publishing publishes textbooks and web-based training and assessments specifically for two year colleges. Focus is on Computer Technology, Business and Accounting, Health Careers, Office Technology and Career Management.
Progressive Lab Solutions	Walker Jones walker@prolabsolutions.com	Progressive Lab Solutions is a full service, laboratory furnishings supplier based in South Carolina. Progressive Lab Solutions offers a complete range of laboratory furniture, fume hoods, and related items. Progressive Lab Solutions is committed to providing a positive experience with exceptional results. Recent higher education projects were completed at Clemson, Midlands Technical College, USC and MUSC. Please call or visit www.prolabsolutions.net before your next project.
SMARTHINKING	Barry Berman, Sales Director bberman@smarthinking.com	SMARTHINKING —the research based, research proven on-demand, online tutoring that educators choose to improve student performance and enhance learning. SMARTHINKING connects students to E-structor®-Certified tutors anytime, anywhere, up to 24/7

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Southern Educational Systems	Rome Lindler SESRome@aol.com	Southern Educational Systems (SES), Inc. provides educational and training equipment to career and technical educators. SES serves the Southeastern United States from corporate offices in Spartanburg, South Carolina. Professional sales consultants and on-site technical support specialists provide all planning, sales, and support needs.
Spectrum Industries	Girard Smith gsmith@spectrumfurniture.com	Spectrum Industries is a manufacturer of laptop storage carts, instructional media lecterns, seating, computer lab, CAD, flat-panel, & office furniture with ergonomic, modular, durable, and attractive designs which are made in the USA!
State Credit Union	Kimberly Rentz krentz@scscu.com www.scscu.com	State Credit Union invites all SC Technical College students, instructors, and staff to experience a financial institution whose mission is to improve the financial lives of its members.
Strategic Connections	Jeanie Martin Jeaniem@strategicmail.net	Strategic Connections is a systems integrator providing audio-visual, sound, performance lighting equipment, as well as data cabling, telephone systems, security and closed circuit equipment and systems.
Surveillance Resources & Investigations, LLC	Rocky Watts rocky@srandi.com	SR&I provides comprehensive pre-employment/academic background screening and drug testing services. Highly skilled investigators utilize the most up-to-date techniques and procedures to ensure thorough, accurate, and reliable results. A user-friendly, web database allows clients the most efficient method of requesting, reviewing, and managing sensitive data. Access is available 24 hours a day, 7 days a week, with results provided within 1-72 hours on most investigations.
Technical Training Aids	Robert Alge ttarob@bellsouth.net	Technical Training Aids sells the Dimension 3D Printer throughout the Southeast. Dimension 3D Printers are on the <u>Project Lead The Way</u> equipment list.
The Budd Group	Mike Cooper mcooper@buddgroup.com	The Budd Group is a family-owned and operated corporation with regional offices in Raleigh-Durham, Winston-Salem (corporate headquarters), Greensboro, Wilson, and Charlotte, North Carolina; Greenville, Spartanburg, and Charleston, South Carolina; and Orlando, Lakeland, and Tampa, Florida. With over 3,300 highly-trained service associates, we provide integrated facility services to our customers that include, but are not limited to janitorial, landscaping, and security services.
The W. H. Platts Company	James Dingle jamesd@whplatts.com Jim Hogg jimh@whplatts.com	The W. H. Platts Company is a design/build integrator of audio and video systems. With 35 years of experience, professionals are fully capable in customizing media centers, broadcasting studio facilities, distant learning rooms, web streaming and interactive learning tools for the 21st century classrooms.

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Trane	Heather Sewell hsewell@trane.com	Trane is a world leader in creating and sustaining safe, comfortable, and energy efficient environments.
Troxell	William Jacocks william.jacocks@troxell.com	Troxell Communications has served the education and government sectors for over 60 Years. Troxell offers competitive pricing and local in-state support. Representing over 400 manufactures, Troxell offers design and installation as well as sales and training. Whether you need projectors, document cameras, sound systems, control solutions or even furniture, Troxell Communications is your best A/V source.
VALIC	Jonathan Hope Jonathan.hope@valic.com	<p>VALIC has dedicated more than 50 years to helping Americans achieve their savings and retirement goals. When clients need someone to talk to about financial questions that can affect their lives, VALIC is there. VALIC has the experience and the expertise to help clients with an extensive range of important issues, including:</p> <ul style="list-style-type: none"> Retirement Planning Financial Planning Mutual Funds Asset Allocation Brokerage/Cash Management Accounts Life Insurance Long-Term Care Insurance Fixed And Variable Annuities College Planning Estate Planning Options
Watson Tate Savory Liollo Architects	Tom Savory tsavory@watsonatesavory.com	Watson Tate Savory Liollo provides architectural, master planning, and interior design services, with a primary focus on higher education.